

since 1988

enhancing our industry



**Annual
Retail
Property Tax
Study
for the Year
2002**

Minnesota Shopping Center Association

Defend Property Tax Reform

Despite the reduction in the CI rate, retailers in Minnesota still continue to pay on average 87% to 174% more in property taxes in 2002 than in other comparable markets. Reform adopted in 2001 will have a positive impact for taxes payable in 2003. For all commercial properties, including shopping centers, 2002 taxes declined 6 - 7% according to the Minnesota Department of Revenue. Defending this property tax reform is MSCA's top priority.

This is the fourth annual Minnesota Shopping Center Association's (MSCA) Property Tax Study. The purpose of this study is to analyze how Minnesota retail property taxes, on a per square foot basis, compares to similar markets across the country. Minnesota's high taxes continue to place the state at a competitive disadvantage to other states in attracting retail business and in providing retail goods and services to residents.

Minnesota's high taxes make Minnesota a less desirable destination for retailers when they decide where to locate their stores. Why operate in Minneapolis/St. Paul when Denver, Houston or Milwaukee offers lower real estate taxes and therefore lower operating expenses? High taxes in Minnesota result in fewer jobs, less selection, and ultimately higher costs to consumers, since retailers adjust their prices in any given market to pass through those taxes to consumers. In the current economic climate, raising commercial real estate and business taxes will not spur economic growth in the retail industry and will only hurt consumers in this state.

Our proposal for the 2003 Legislative Session is for the Legislature to maintain the current CI Rates and not impose any further taxes on consumers, retailers and shopping center owners. The Legislature should look for ways to grow business in Minnesota as a means to expand the tax base rather than increasing the already high tax burden on businesses and consumers.

Enclosed Regional Mall Retailer

2,000 - 5,000 Square Foot Tenant

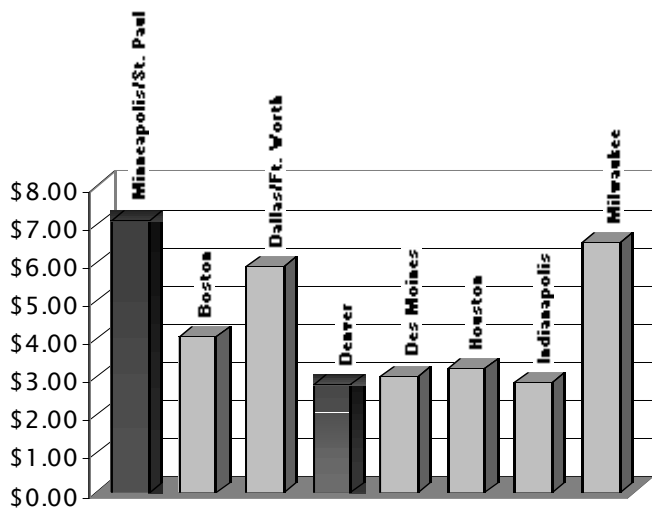
Examples of such retailers are:

Bath & Body Works, The Gap, The Limited, Musicland, Sam Goody, Victoria's Secret

Examples of such centers are:

Eden Prairie Center, Knollwood Mall, Ridgedale Center, Rosedale Center, Southdale Center

Property taxes in Minneapolis/St. Paul are on average xxx% more than in Denver.



TAX COST PER BUILDING SQUARE FOOT

	High	Low	Average
Minneapolis/St. Paul Sample of 6 stores	\$12.43	\$3.58	\$7.11
Boston Sample of 5 stores	\$6.68	\$1.68	\$4.10
Dallas/Ft. Worth Sample of 7 stores	\$10.28	\$2.12	\$5.91
Denver Sample of 6 stores	\$4.06	\$0.75	\$2.84
Des Moines Sample of 5 stores	\$3.74	\$1.66	\$3.04
Houston Sample of 4 stores	\$5.83	\$1.15	\$3.24
Indianapolis Sample of 3 stores	\$3.29	\$2.36	\$2.89
Milwaukee Sample of 3 stores	\$10.47	\$1.07	\$6.52

Community Shopping Center Retailer

25,000 - 40,000 Square Foot Tenant

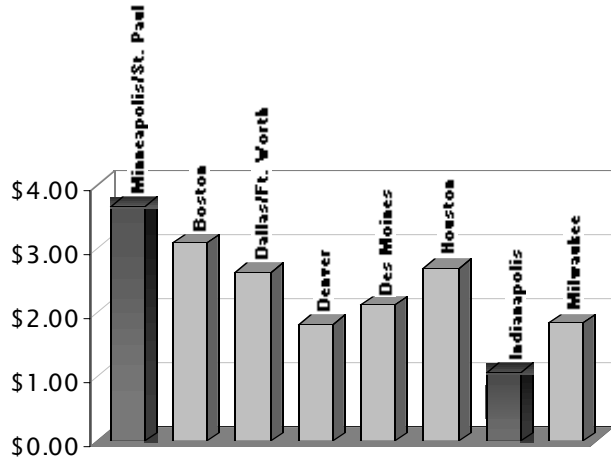
Examples of such retailers are:

Barnes & Noble, Borders Books, Circuit City, CompUSA, Marshalls, Office Max, PetSmart, TJ Maxx

Examples of such centers are:

Arbor Lakes, Riverdale Village, Southtown Center, Sun Ray Center, Tamarack Village

Property taxes in Minneapolis/St. Paul are on average xxx% more than in Indianapolis.



TAX COST PER BUILDING SQUARE FOOT

	High	Low	Average
Minneapolis/St. Paul Sample of 9 stores	\$5.91	\$1.51	\$3.67
Boston Sample of 4 stores	\$3.66	\$2.49	\$3.09
Dallas/Ft. Worth Sample of 11 stores	\$3.14	\$1.52	\$2.64
Denver Sample of 9 stores	\$3.12	\$1.10	\$1.83
Des Moines Sample of 3 stores	\$2.60	\$1.41	\$2.13
Houston Sample of 15 stores	\$4.88	\$1.50	\$2.71
Indianapolis Sample of 10 stores	\$1.49	\$.69	\$1.08
Milwaukee Sample of 6 stores	\$2.68	\$1.20	\$1.85

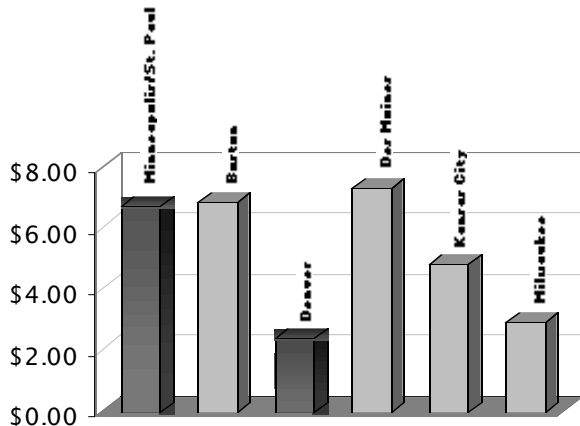
Freestanding Quick Service Restaurant Retailer

4,000 - 6,000 Square Foot Tenant

Examples of such retailers are:

Arby's, Burger King, Kentucky Fried Chicken, McDonald's,

Property taxes in Minneapolis/St. Paul are on average 174% more than in Denver.



TAX COST PER BUILDING SQUARE FOOT

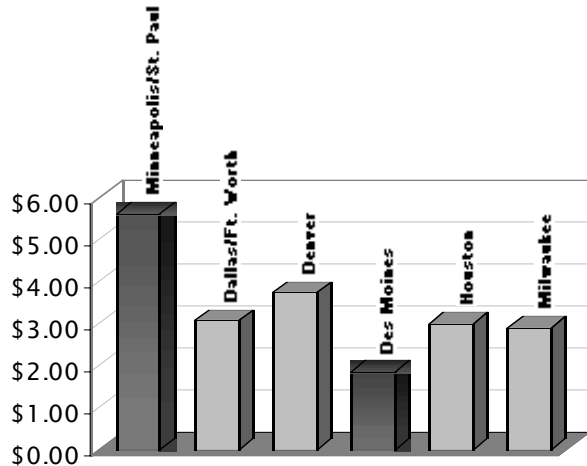
	High	Low	Average
Minneapolis/St. Paul Sample of 20 stores	\$8.79	\$2.58	\$6.68
Boston Sample of 5 stores	\$8.13	\$5.16	\$6.81
Denver Sample of 15 stores	\$6.22	\$1.21	\$2.43
Des Moines Sample of 3 stores	\$8.37	\$6.27	\$7.32
Kansas City Sample of 6 stores	\$5.63	\$4.11	\$4.84
Milwaukee Sample of 9 stores	\$6.67	\$1.20	\$2.91

Freestanding Retailer 5,000 - 15,000 Square Foot Tenant

Examples of such retailers are:

Blockbuster Video, Hollywood Video, Movie Gallery, Pier 1 Imports, Walgreen's

Property taxes in Minneapolis/St. Paul are on average xx% more than in Des Moines.



	High	Low	Average
Minneapolis/St. Paul Sample of 8 stores	\$9.02	\$2.68	\$5.61
Dallas/Ft. Worth Sample of 4 stores	\$4.20	\$2.04	\$3.07
Denver Sample of 5 stores	\$6.19	\$1.60	\$3.74
Des Moines Sample of 2 stores	\$2.66	\$1.06	\$1.86
Houston Sample of 6 stores	\$4.48	\$1.89	\$3.00
Milwaukee Sample of 10 stores	\$4.49	\$1.25	\$2.91

Data compiled by the Legislative Committee of the Minnesota Shopping Center Association.

NOTE: Figures based on actual retailer's cost per square foot for these markets as reported. This document is intended to convey information regarding retail property in 2002. The properties used by the MSCA for this study may vary from year to year and therefore, comparisons with other MSCA Retail Property Tax studies may not be valid.

Hear what retail professionals are saying...about property taxes in Minnesota

“With a significant State budget shortfall projected for 2003, we must remain vigilant so that our national and regional real estate tax competitiveness does not decline and, in addition, that a trickle-down effect does not significantly impact our industry's community fees and surcharges.”

Steve Mosborg, *President*
Minnesota Shopping Center Association

“The US Census Bureau has ranked Minnesota as one of the highest taxed states in the country. This supports the fact that we continually find it necessary to appeal our real estate taxes more often on our Minnesota properties than in other states.”

Alan M. Bloom, *Director of Real Estate*,
Nash Finch Company

“Our company operates shopping centers in 22 states and despite recent property tax reductions, Minnesota continues to be significantly higher than other states, which burdens our tenants with higher operating costs..”

Rollin, Hunsicker, *General Manager*
Jones Lang LaSalle - Rosedale Center



The Minnesota Shopping Center Association (MSCA) is a non-profit trade association that was initiated in 1988. MSCA is the largest statewide organization devoted solely to the retail real estate industry. With over 240 companies and 550 members, the association represents developers, shopping center owners, brokers, property managers, retailers, attorneys, architects, appraisers, contractors and all professionals serving the Minnesota real estate industry. Together, the members of MSCA own, operate and manage over 50 million square feet of shopping centers in our trade area. MSCA offers its members excellent educational and networking opportunities, market research and trends, as well as participation in governmental affairs.

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