

Extended
Program

Where is YOUR Opportunity in Opportunity Zones?

Join us as our knowledgeable panel of experts discuss the what, why, how and overall objectives and opportunities of the Opportunity Zone/Fund Program. With 100 + newly designated Opportunity Zones in Minnesota alone, we are just beginning to see its impacts on our market, as well as nationally. We will hear from some of the earliest industry experts, who are working on Opportunity Zones every day. They will educate and share examples of how Opportunity Zones, on their own as well as in conjunction with other programs, will positively affect the retail real estate industry and all of our company classifications in the future. Presentation content will include information such as:

- What are Opportunity Zones and how do they work?
- What are the potential tax benefits and incentives?
- How were Opportunity Zones elected?
- Where are the Opportunity Zones located, and how can you find them?
- Practical issues related to Opportunity Zones
- And much more...

Featured Panelists:



John McCarthy
Senior Managing Director
Newmark Knight Frank



Jeff Peterson, *President*
Commercial Partners
Exchange Company, LLC



Duane H. Lund, *CEO*
NAI Legacy



Philip T. Colton, *Shareholder*
Winthrop & Weinstine

Moderator: **Derek Naill**, *VP, Senior Private Banker*, Wells Fargo Private Bank

COST: \$35 MSCA member, prepaid
\$50 MSCA member, at door
\$70 Non-member
\$30 Student/Intern

- Pre-registration ends at noon on March 5th
- No shows will be billed
- Substitutions or cancellations are allowed 24 hours in advance

DATE: Wednesday, March 6th, 2019

TIME: 7:30 am - 10:00 am
7:30 Registration/Networking, 8:00 Program
10:00 Adjourn/Networking

LOCATION: Doubletree Hotel Minneapolis Park Place
(1500 Park Place Boulevard, Minneapolis)

REGISTRATION: Visit msca-online.com or call (952) 888-3491

2 hours Real Estate Continuing Education Credits approved!