

Facing Retail Challenges – Embrace, Adapt & Succeed!

Retail real estate development has always been a challenge, then just when you thought you knew it all, or had seen it all, here comes more change faster than ever! Well... it's time to embrace the change, recognize the issues, overcome the challenges and get ahead of the trends.

Join this experienced panel of representatives from construction, design, development and brokerage as they share their insights and answer your questions in this interactive program on the ever-changing retail development landscape.

Topics include:

- Labor shortages: retail, construction and consulting
- Municipal and community hurdles
- Pre-project "fatigue"
- Schedule and timing pressures
- Changing retail patterns and trends
- Environmental concerns
- Prime site availability
- And more!

Featured Panelists:



Kyle Knudsen
General Manager
Bauer Design Build



Natina James
Senior Associate
RSP Architects



Chris Moe, VP
Leasing & Development/Owner
H.J. Development



Russ McGinty, President
North Central Commercial
Real Estate

Moderator: **Bruce Carlson**, Senior Project Manager,
Westwood Professional Services, Inc.

COST: \$35 MSCA member, prepaid
\$50 MSCA member, at door
\$70 Non-member
\$30 Student/Intern

- Pre-registration ends at noon on June 4th
- No shows will be billed
- Substitutions or cancellations are allowed 24 hours in advance

DATE: Wednesday, June 5th, 2019

TIME: 7:30 am - 9:30 am
7:30 Registration/Networking, 8:00 Program
9:30 Adjourn/Networking

LOCATION: Doubletree Bloomington-Minneapolis South
(7800 Normandale Boulevard, Minneapolis)

REGISTRATION: Visit msca-online.com or call (952) 888-3491

1.5 hours Real Estate Continuing Education Credits applied for!